



**Deliver your data, in real-time.**

To excel in today's competitive environment, your laboratory must leverage technology to maximize resources, optimize workflows, and enhance productivity.



## Leverage Technology ... or Be Left Behind

Designed as an integrated feature to an existing Laboratory Information Management System (LIMS), the Result Point® web portal provides an additional advantage to compete and succeed.

## ATL Result Point® Facilitates Lasting Client Relationships

Your laboratory is a business. And what keeps a business in business? Relationships. Trust. A consistent record of service delivered on time and on budget. Using Result Point®, your clients can track the sample analysis process at every point of the testing cycle, from job initiation to final reporting.

You're proving that your laboratory is ahead of the technological curve, and focused on meeting needs proficiently.

## Result Point® in a Nutshell

Result Point® is the ideal data-sharing solution for any laboratory — particularly those specializing in water and wastewater, environmental, energy, public health, food and beverage, contract research organizations, manufacturing, mining and several others — that needs to provide clients as well as internal staff with easy, flexible, secure access to their information.

This unique web portal affords just that: 24/7 access to sample status, test results, reports, Electronic Data Deliverables (EDDs), invoices and more, at any time and from any location with an internet connection.

## Knowledge is Power

Knowing what work is coming your way eliminates surprises and allows your laboratory team time to plan testing schedules in advance. Using the Request Point™ feature of Result Point®, your clients can initiate job requests and login samples prior to supplying them. Key features include:

- 24/7 Web Order Submissions
- Automated Sample Submittal Confirmation
- Customizable Test List
- Client Order Access & Past Order History

## Data-sharing with a Difference

Your clients need to know. Right now. Real-time. Result Point® is precisely the tool to leverage information sharing quickly, easily, and securely. This unique web portal provides access to information 24/7:

- Order and Result Status
- Analytical Data
- PDF Reports and other attached files
- Historical Archives
- News Updates

## Flexible Reporting Sets Data Free

Clients can view real-time preliminary and final XML reports which are created on the fly; as new results are updated into the LIMS, data can be continually viewed and printed. In addition to a suite of standard reports, users can leverage LIMS data gathered using reporting tools such as MS Access, Crystal Reports, Word, Excel and other common formats to create an unlimited number of custom reports. Users can add disclaimers, a logo, and other information before custom reports are automatically incorporated to Result Point® as a secure PDF, Excel, Word, image, or other type file.

## Data Your Way

Each client account can be custom configured for unique reporting structures. Email alerts can be automatically triggered from the LIMS when data is available for download or reports ready to be accessed, and customers may automatically receive invoices via email or the web portal. Result Point® allows customers to receive Electronic Data Deliverables (EDDs) in any format that is required.

## Peace of Mind for Your Clients and Your Laboratory

The security of your clients' data is our concern, too. That's why we've built in a host of security features — from password-protected user accounts to permissions-based access — to protect their data as well as your business.

In addition to multiple levels of security, Result Point® utilizes Secure Socket Layer (SSL) technology which provides 128-bit data encryption via electronic server certificates, ensuring a secure transfer of data. Several integrated tools make administration a breeze with an Account Manager, a Performance Monitor, a News Editor, and a Site Usage Monitor.

## Going Green Benefits Your Bottom Line, Too

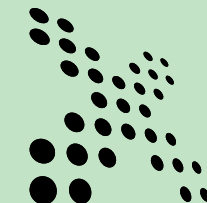
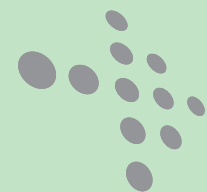
This data-sharing tool not only benefits your clients, it helps your laboratory's bottom line and our planet, too. Result Point® maximizes productivity and efficiency by shifting reporting and services online, where data can be retrieved any time, from anywhere.

And, because we've built access to a historical data warehouse into the software, your staff will be freed from the task of manually gathering old data in order to concentrate on new business. You'll significantly reduce the need for and cost of producing and dispatching paper reports to clients, freeing up valuable staff time and saving resources.



**“RESULT POINT®** allows our customers from all over the state to securely track specimens, access the status of the testing, and download the final PDF report 24 hours a day, seven days a week. This tool has greatly reduced our operating costs, improved productivity, and enhanced data quality as well as customer satisfaction. Prior to Result Point® we were fielding many sample status calls, re-sending reports and printing over a thousand reports daily. We are now down to 40-100 reports daily for those customers that require a hard copy. This has resulted in significant time and cost savings for the State Health Laboratory.”

—Dr. John E. Reddic, Director, Chemistry Division, South Carolina Department of Health and Environmental Control, Bureau of Laboratories





## Accelerate your business to the next level with Result Point®

Give your clients access to the data they need, when they need it, while giving your business the technological advantage it needs to excel.

**Request a demonstration of Result Point® today: call us at 800.565.LIMS (5467).**

"Result Point® has eliminated time consuming status calls to the laboratory. Now customers can log into the secure site and get results 24/7. Result Point® has enabled customers to respond to problems and take corrective action right away instead of waiting for the printed report. They can track their results as soon as they become available!"

— **Stuart Nielson**  
Laboratory Manager  
Colorado Analytical Laboratory

"Result Point® has allowed those in our organization direct, secure access to validated and approved water quality LIMS data as soon as it becomes available, and has considerably facilitated data-sharing across our organization, giving plant managers, engineers and our partners direct data access."

— **Dr. Maria de la Cantera**  
Laboratory Manager,  
City of Clearwater, FL

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## From the company that pioneered the first Windows-based LIMS.

In 1994, Accelerated Technology Laboratories, Inc. launched the first commercially-available Windows-based Laboratory Information Management System (LIMS) powered by database engines including Oracle and Microsoft SQL Server.

Since then, ATL has provided LIMS solutions for Fortune 500 companies and to a variety of industries including water and wastewater, analytical, energy (coal, electrical, nuclear), environmental, food and beverage, chemical, government, public health, industrial hygiene, biotechnology, forensics, clinical testing,

manufacturing, and many others. ATL products are installed in hundreds of laboratories with thousands of users around the world.

We hold a strong commitment to quality and invest heavily in research and development to provide our customers with the best available technology and tools. We hire experts — in the fields of chemistry, water and wastewater, microbiology, medical technology, laboratory management, validation, software development, computer science, engineering, and business — who hold various degrees ranging from A.S. and B.S. to M.S. and Ph.D.

ATL is one of few independent LIMS firms that are ISO 9001:2008 certified. Quality is in our company DNA. We have attained Gold Certified Partner status in the Microsoft Partner Program. ATL is also an Oracle Business Alliance Partner and a Citrix Technology Partner. This proves our involvement and expertise in the technology marketplace.

Our alliances and certifications enable us to offer our customers superior software solutions to help them manage their laboratory business — today and into the future — with complete confidence and support at an affordable cost.